Virginia's Education Improvement Scholarships Tax Credits: **EISTC** 





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## WHAT IS THE EISTC PROGRAM?

- Enacted by the 2012 Virginia General Assembly, the *Education Improvement Scholarships Tax Credits* program provides Virginia tax credits for individuals or businesses making monetary or marketable securities donations to approved scholarship foundations that provide scholarships to eligible students for qualified educational expenses incurred in attending eligible nonpublic schools.
- Other states with education tax credits programs:
  - Alabama
  - Arizona
  - Florida
  - Georgia
  - Illinois
  - Indiana

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- Kansas
- Louisiana
- Minnesota
- Montana
- New Hampshire

- Nevada
- Oklahoma
- Pennsylvania
- Rhode Island
- South Carolina
- South Dakota

#### WHAT MAKES EISTC SO ATTRACTIVE?

- **EISTC** returns <u>65%</u> of each contribution back to the donor in Virginia tax credits.
- In addition, donors who itemize <u>ALSO</u> receive federal and Virginia tax <u>deductions</u> for the full value of their contributions.
- Both individuals and businesses can receive these tax credits.
- Non-Virginia residents and corporations with Virginia tax liability can participate.
- By law, at least 90% of each donation must be used to provide scholarships.
  - The McMahon Parater Scholarship Foundation distributes 91.1% of each donation as scholarships.



# WHAT IMPACT HAS EISTC HAD AT ALL SAINTS CATHOLIC SCHOOL?

- New access to an accredited private school education for moderate- to lower-income families.
  - Students from families with limited incomes can now afford to send their children to All Saints Catholic School.
- In the 2017-18 school year, 72 students whose families could not have afforded tuition were able to attend All Saints Catholic School thanks to \$245,484 in EISTC scholarships.
- However, the amount needed to provide full scholarships to all eligible students was \$385,375.

EISTC
Program
Description





#### What is a **Tax Credit**?

A tax credit allows you to subtract the amount of the credit – dollar-for-dollar – from the total you owe in Virginia taxes, not from taxable income.

Tax Credits directly reduce tax bills.

Use the certificate like a coupon when you prepare your taxes.

If tax credits will be claimed for additional years after the initial claim, copies of the Certificate should be kept on file to submit with future tax returns.

It is not necessary to itemize in order to use tax credits.

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#### EISTC BASICS

- To receive tax credits for an EISTC donation:
  - The minimum donation for individuals is \$500; the annual maximum is \$125,000.
  - No limits on donations from businesses, including sole proprietorships.
  - May donate cash or marketable securities.
  - Donors who itemize may claim deductions for the full value of donations on state and federal taxes, in addition to receiving Virginia tax credits.
- Donations must be made to scholarship foundations approved by the Virginia Department of Education (DOE).
  - Donations made directly to a school do not qualify for tax credits.
  - Donors may not direct their funds to support a specific student.



## PREAUTHORIZATION REQUIRED

- A Preauthorization Request form is required by the DOE <u>before a donation is made</u> to confirm that sufficient tax credits are available.
- DOE then mails an Approval Letter to the donor.
  - The donor must sign and include the Approval Letter with the donation to the foundation.
- Preauthorizations are valid for 180 days from the date on the Approval Letter.
- Foundations must distribute donations as scholarships by the end of the fiscal year following the fiscal year of the donation.

Examples of Specific Tax Benefits



Any Taxpayer earning any amount per year who DOES NOT Itemize	Any Federal Tax Bracket	WITHOUT TAX CREDITS
Donation Amount	\$5,000	\$5,000
Virginia Tax Credit	-\$3,250	
Virginia Tax Savings (5.75%)	-	
Federal Tax Savings (charitable deduction)	-	
Total Tax Savings	-\$3,250	
NET COST OF \$5,000 DONATION	\$1,750	\$5,000

Married Taxpayer earning \$80,000 per year who Itemizes	New Federal Tax Rate (12%)	WITHOUT TAX CREDITS
Donation Amount	\$5,000	\$5,000
Virginia Tax Credit	-\$3,250	
Virginia Tax Savings (5.75%)	-\$288	-\$288
Federal Tax Savings (charitable deduction)	-\$600	-\$600
Total Tax Savings	-\$4,138	-\$888
NET COST OF \$5,000 DONATION	\$862	\$4,112

Married Taxpayer earning \$160,000 per year who Itemizes	New Federal Tax Rate (25%)	WITHOUT TAX CREDITS
Donation Amount	\$5,000	\$5,000
Virginia Tax Credit	-\$3,250	
Virginia Tax Savings (5.75%)	-\$288	-\$288
Federal Tax Savings (charitable deduction)	-\$1,250	-\$1,250
Total Tax Savings	-\$4,788	-\$1,538
NET COST OF \$5,000 DONATION	\$212	\$3,462

Married Taxpayer earning \$500,000 per year who Itemizes	New Federal Tax Rate (35%)	WITHOUT TAX CREDITS
Donation Amount	\$5,000	\$5,000
Virginia Tax Credit	-\$3,250	
Virginia Tax Savings (5.75%)	-\$288	-\$288
Federal Tax Savings (charitable deduction)	-\$1,750	-\$1,750
Total Tax Savings	-\$5,288	-\$2,038
NET COST OF \$5,000 DONATION	(\$288)	\$2,962

### DONATING APPRECIATED STOCK 2018

	Non-Itemizer	Itemizer-25% rate
Market Value of Donated Appreciated Stock	\$10,000	\$10,000
Cost Basis of Stock	<u>3,000</u>	<u>3,000</u>
Long-Term Capital Gains	7,000	7,000
Savings from Not Having to Pay Long-Term Capital Gains Tax:		
Federal Tax Savings (20% Rate)	1,400	1,400
Virginia Tax Savings (5.75% Rate)	403	403
Total Capital Gains Tax Savings	1,803	1,803
Tax Savings from Donation – In Addition to Capital Gains Tax Savings		
Virginia Tax Credit (65%)	6,500	6,500
Virginia Tax Savings (at 5.75% Rate)	0	575
Federal Tax Savings (at 25% Rate)	0	2,500
Total Savings from Donation		
(Excluding Capital Gains Savings)	6,500	9,575
Total Saved by Donating Appreciated Stock	8,303	11,378
Tax Savings Above Market Value of Stock	(\$1,697)	\$1,378

For illustration purposes only.
Individual circumstances vary. Please consult your tax professional.

Students
Eligible to
Receive
EISTC
Scholarships



## SCHOLARSHIP ELIGIBILITY



- Students must be Virginia residents, and:
  - Eligible to enter Kindergarten or 1<sup>st</sup> Grade, OR
  - Attended a Virginia public school for at least half of the current or prior school year, OR
  - Were not Virginia residents during the preceding school year,
     OR
  - Previously received an EISTC scholarship.
- Annual household income must be less than 300% of the poverty guideline, or 400% if the student has a disability.

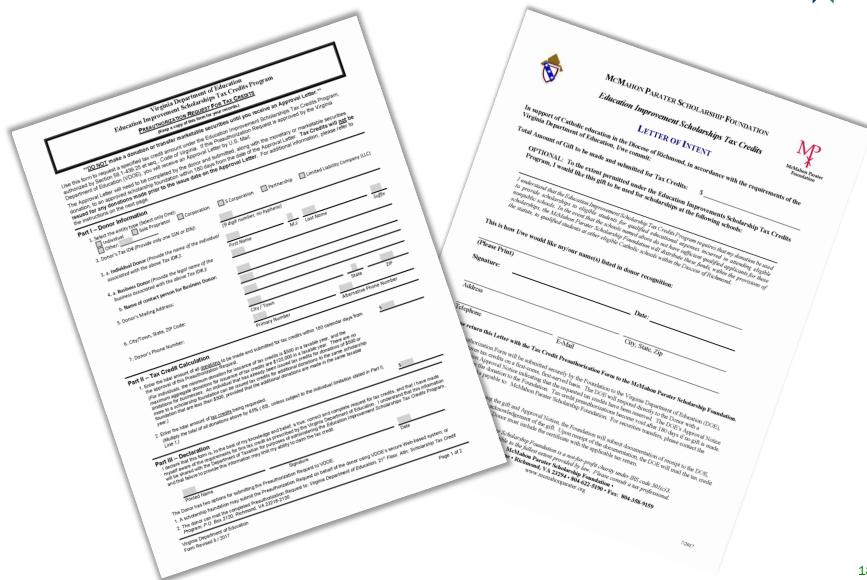
2017 Federal Poverty Guidelines & EISTC Household Income Eligibility Limits			
Persons in household	Federal Poverty Guideline	EISTC Eligibility: 300% of Federal Poverty Guideline	Students with Disabilities: 400% of Federal Poverty Guideline
2	\$16,240	\$48,720	\$64,960
3	\$20,420	\$61,260	\$81,680
4	\$24,600	\$73,800	\$98,400
5	\$28,780	\$86,340	\$115,120

**RECAP:** How to Receive **EISTC** Tax Credits for Your Donation



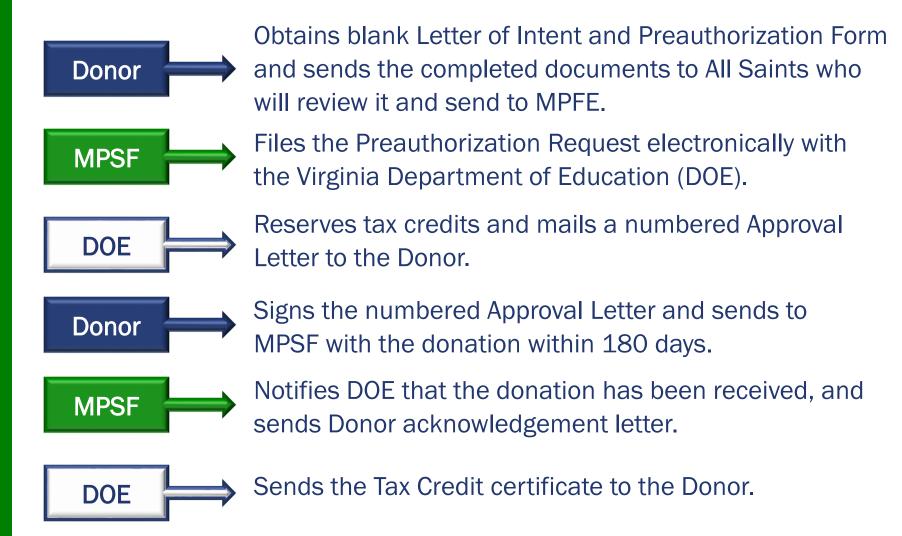


### THE FORMS TO GET STARTED



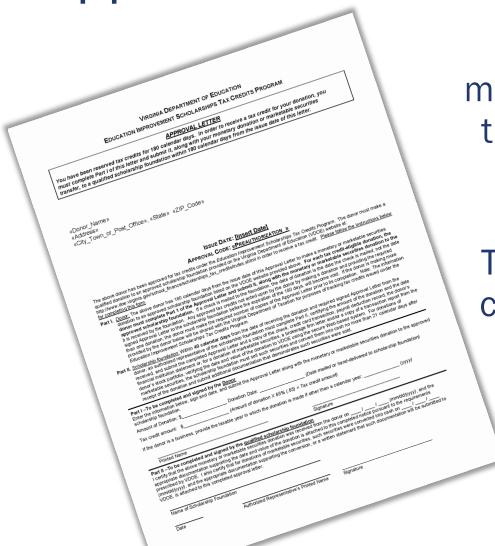


# The Process: Step By Step









The Approval Letter is mailed to the donor from the DOE, indicating that tax credits have been reserved.

To receive the tax credit certificate, donors must sign and include the Approval Letter with their donation to the foundation.

# More Reasons To Try EISTC

#### Besides the financial incentives......

- 1) If you'd rather give your money to a good cause not the state
- 2) If you believe that "teaching a man to fish" is better than "giving him a fish" (education is transformative for low-income families)
- 3) If you believe every child should have the opportunity to go to a quality, safe school--no matter where they are zoned
- 4) Other tax credits (like NAP) are hard to get-almost any donor can get approved for EISTC tax credits
- 5) McMahon Parater Foundation (MPF) for Education is #2 in the EISTC program (experienced)
- 6) Within MPF All Saints assists the most students

# FOR MORE INFORMATION



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